

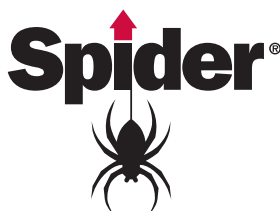
About Spider



You've known Spider as the founder of this industry and the trusted powered access market leader. For over 65 years we have truly earned the reputation of being the experts in our industry. Suspended access and the related safety needs it poses are all we do. That expertise provides you with a more reliable experience when sourcing and using our access solutions.

In a recent independent survey, 9 of 10 business owners ranked the reliable equipment and expertise available from Spider so superior that they are willing to put their reputation on the line to refer a friend to Spider.

That's a **trust** we take very seriously and continue to honor. Spider has invested heavily in its operations capability to continue to drive the reliable experience – whether that is a rental or service contract or your fleet investment. The best companies have great suppliers.



We strive everyday to build Spider into a world class business. Our market leadership shows in the details:

- Over 30,000 manufactured Spider hoists
- \$20 million suspended access rental fleet
- 25 operation centers in the Americas
- 145 fully trained, accountable support people in the field
- Over 100 service vehicles
- 24/7 technical support
- Factory trained and certified employees
- Engineering/PE stamps nationwide
- Dedicated risk management group
- Checklist-driven inspection and service processes that leave nothing to chance
- Consistent processes to smooth contractor transitions into new areas

Spider's national footprint, nationwide inventory, trained employees and consistently available professionally serviced products are the proof that these investments deliver a more reliable experience.

When a standard product will not meet special challenges, Spider's engineering team can assist you with custom solutions, backed up by after-market support that is the best in the business.

Now, what does all this mean to you? Whether a longtime customer or new to Spider, we strive to make you more productive in ways you value:

- increased uptime
- better productivity
- lower total cost of ownership
- safer operation for your employees

Call us today for your next access challenge, and while you're at it, send a friend to Spider.