



October 18, 2010

## Spider Opens New Operation Center in Panama

Seattle – Spider, a division of SafeWorks, LLC recently opened a new operation center in Panama City, Panama, providing swing stage rentals, sales, service, labor and safety solutions.

This is Spider’s twenty-fifth location and its first in Central America.

Spider de Panama boasts a brand new fleet of top-of-the-line powered access, swing stage and safety solutions along with dependable, local service, training and support.

“Central and South America are thriving economies that Spider has always served,” Mike Gibbs, Area Director Southern Region and overseer of Spider de Panama, comments. “Expanding our direct rental presence in these regions helps to improve the suspended access capabilities and more importantly, the personnel safety at height for these emerging commercial, industrial and wind power sectors.”

John Sotiroff, Vice President, Sales and Distribution, adds, “Our experienced team in Panama positions Spider for continued expansion of turnkey access product and service solutions in the Americas. With construction markets in flux, reliable equipment and trusted, expert service are more valuable than ever. Spider continues to invest in its fleet and to deliver a better experience working at height - whether in the markets we’ve been leading for over sixty years or in our fresh Panama facility.”

Spider de Panama is located at Ave. Alquilino de la Guardia y Calla 47, Edificio Ocean Business Plaza / Piso 00 (Mezzanine), Panama and can be reached at +507 340 0281.

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### About Spider:

Founded in 1947, Spider, a division of SafeWorks, created the powered suspended access business by introducing the well-known Spider basket. Since then, our product and service offering has expanded greatly to serve the needs of an ever-growing marketplace. Spider is the largest manufacturer and distributor of access and safety solutions in North America, serving more customers from more locations with a wider variety of products and services than any other company. From baskets, traction hoist and platform rental, to safety and training, to specialty-engineered products - Spider has a strong team of professionals, along with a national network of sales, service and support capabilities to provide you with the most reliable access solutions available.

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