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Spider hires Frank Roberts as District Sales Representative – St Louis



Seattle – Spider, a division of SafeWorks, LLC recently hired Frank Roberts as District Sales Representative for its St Louis location. A proven equipment solutions professional, Frank is responsible for solving the suspended access and safety challenges of contractors and facility owners in eastern Missouri, southern Indiana and Illinois, western Kentucky, and parts of Arkansas and Tennessee. He will also serve the industrial market in the Ohio River Valley.

Most recently Frank worked in Business Development and Sales at Safway Services in St Louis where he was a significant contributor to record sales, profitability and new accounts.

Prior to Safway, Roberts held sales and operations management positions with Patent Construction Systems and RESCO Rents/Prime Equipment. He is an active member in the Association of General Contractors and the Mason Contractors Association.

“As the powered access market leader for more than 60 years, Spider continually strives to be the best,” said John Sotiroff, Vice President, Sales and Distribution. “Our St Louis customers will receive top-notch service from Frank, an expert in the industry and knowledgeable resource for project solutions, code compliance and training requirements.”

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About Spider:

Founded in 1947, Spider, a division of SafeWorks, created the powered suspended access business by introducing the well-known Spider basket. Since then, our product and service offering has expanded greatly to serve the needs of an ever-growing marketplace. Spider is the largest manufacturer and distributor of access and safety solutions in North America, serving more customers from more locations with a wider variety of products and services than any other company. From baskets, traction hoist and platform rental, to safety and training, to specialty-engineered products - Spider has a strong team of professionals, along with a national network of sales, service and support capabilities to provide you with the most reliable access solutions available.

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